

ACCOUNT MANAGER

WITH EXCELLENT LEVEL OF FLEMISH OR DUTCH

Empresa: Our client is a company specialized in advertising solutions on the internet

Localidad: Alcoy - Alicante

Descripción:

As an Account Manager, you will be working in the online marketing division and reporting to your superiors. Your objective will be to generate new business opportunities and to maintain already existing commercial relations.

Your main responsibilities:

- Liaising with business relations
- Analysing clients' needs in order to provide an adequate product
- Searching for potential new clients
- Performing market analysis where the client wants to expand business
- Execute global management of the campaign; meaning the preparation, follow-up and closing of the campaign in collaboration with the different departments of the company
- Monitoring liquidation, billing and collection
- Providing excellent customer service, collaborating with the customer service department
- Participation in business fairs

Requisitos

We are looking for a person with the following qualifications, experience and skills:

Qualifications

- Excellent Level of Flemish or Dutch
- High level of English

Experience

- Experience in marketing and/or sales is a plus, not a must

Skills

- Confident with MS Office (Word, Excel and Outlook)

Soft skills

- Good communication skills
- Professional language use
- Stress resistant
- Dynamic and out-going
- Goal orientated

Oferta

- Permanent contract
- Immediate incorporation
- Competitive salary
- Initial training provided
- Dynamic and international environment
- Working hours: Full time